



BHARAT SANCHAR NIGAM LIMITED
(A Government of India Enterprises)
BSNL Corporate
Bharat Sanchar Bhawan
Janpath, New Delhi – 110 001

Notice Inviting Bid for taking bandwidth in EIG cable on lease

No. : 347/BSNL/ILD/EIG Bandwidth sale/2015

dated: 02-02-2016

Sealed Financial bids are invited on behalf of CMD, BSNL, New Delhi for Leasing BSNL's share of bandwidth in EIG Cable.

Brief: BSNL is a consortium party in the Europe India gateway (EIG cable System) BSNL is having spare capacity on EIG Cable as given below. Any party, who is interested to take the BSNL capacity on EIG on lease, may bid in the format given below.

Capacity available on offer on EIG Cable with BSNL

Portable Capacity in MIU: 746,881 (Approximate)

Locked Capacity Mumbai to London in MIU: 2,234,456 (Approximate)

The MIU Points table and allocable capacity calculations is given in Annexure -1.

Financial Bid

S.No	Portable Capacity		MIU km	For Foreign Bidders	For Indian Bidders
	From	To		Bid in USD per annum	Bid in INR per annum
S.No	Locked Capacity		MIU km	For Foreign Bidders	For Indian Bidders
	(Mumbai to London)			Quantity	Bid in USD per annum
	10G		734,928		
	STM-16		192,768		

10G = 61*12048 = 734,928 MIU, STM-16 = 16*12048 = 192,768 MIU

Terms & Conditions

1. Pro-rata rebate will be given for the period of unavailability of EIG Cable.
2. Normal contract period is 1 year from date of commissioning of bandwidth. However, BSNL can consider leasing of capacity for lesser periods also.
3. For termination after the mutual contract term minimum 1 month prior notice is required
4. For early termination within the initial contract term, the customer shall be liable for 100% of the remaining contract value.

5. Charges payment will be strictly taken in advance on monthly basis (yearly quote/12) i.e. invoice bills for recurring charges on monthly basis will be raised in USD/INR and if conversion is required, then floating conversion rate for USD is to be applied. Source of obtaining USD – INR conversion rate will be RBI website (Reserve Bank of India).
6. Advance monthly recurring payment will be deposited within last day of previous month and in case of failure of advance payment then service may be stopped within one week time period and balance of payment may be recovered as per T&C at Sr.No. 4 at above.
7. BSNL is offering it bandwidth in MIU only. The party leasing the bandwidth from BSNL will have to arrange agreements at Cable Landing Stations (CLS) with CLS owners at both ends and bear its cost.
8. Delivery is subject to technical feasibility and availability of capacity in all segments.

Evaluation process:-

1. Foreign bidder may quote in USD whereas Indian Bidder may quote in Indian Rupees. However the dollar will be converted to Rupees as per rate of dollar obtained from RBI website on the date of opening of tender.
2. The bidder whose quote is highest will be allotted his quoted quantity.
3. The next higher bidder will be allocated the quantity they had bid for provided he matches the amount quoted by highest bidder.
4. However, BSNL management reserves the right to allocate other than H1 bidders the quantity they had bid for at lower rates than H1 bidder or at their quoted rates.
5. The quotes of various bidders will be kept secret and will not be disclosed to other bidders.
6. BSNL reserves the right to reject any or all of the bids without giving any reasons.