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भारत संचार निगम लिमिटेड  
( भारत सरकार का उपक्रम )  
**BHARAT SANCHAR NIGAM LIMITED**  
(A Govt. of India Enterprise)

F. No. CIT/20-5/2016

Dated 28.06.2017

**Sub:- Offer to GSP for partnership with BSNL for providing GST based services.**

BSNL invites GSTN empanelled GSPs for partnership with BSNL for providing GST based services on enclosed terms and conditions. The partnership shall be on revenue share basis. Salient points of the offer are:

1. It is an open offer for partnership with BSNL for providing GST based services. However the offer shall be subject to withdrawal as per the decision of BSNL.
2. The terms and conditions of the partnership are enclosed in the offer document.
3. BSNL will decide the actual revenue share between GSP and BSNL on the basis of the lowest revenue share quote submitted by all the applicants for the services under this offer. The lowest revenue share quoted will be fixed as the revenue share fee which will be paid by BSNL to the GSP. However, it is clarified that the revenue share of BSNL shall not be less than 20% in any case.
4. The GSPs shall submit their revenue share quote within 15 days of issue of this letter.
5. BSNL understands that the proposed date of GST rollout in India is 01.7.2017. Keeping in view of the limited time, in case any GSP intends to sign the agreement with BSNL even before the percentage of revenue share is fixed through this procedure, then such GSP may sign the agreement after submitting an undertaking that they will agree to the revenue share percentage finalized by BSNL through the procedure as described above.

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