

**QUOTATION
FOR
TOUR PACKAGE TO THAILAND AND GOA**



BHARAT SANCHAR NIGAM LIMITED

(A Government of India Enterprise)

S&M-CM Cell,

219, Eastern Court,

Janpath, New Delhi-110001



BHARAT SANCHAR NIGAM LIMITED

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BHARAT SANCHAR NIGAM LIMITED

(A Government of India Enterprise)

Quotation for Tour Packages to Thailand and Goa

BSNL hereby invite quotation from Travel Companies / firm for tour package to BSNL Retailers and Retailer Managers (BSNL Employees) for the following locations:

- a. Thailand (Bangkok and Pattaya) :- Total 75 people
- b. Goa :- Total 75 people

1. DEFINITIONS:

- a. “BSNL” means Bharat Sanchar Nigam Limited, New Delhi
- b. “Bidder” means the firm or company who submits the quotation
- c. “Contract” means the contract between BSNL and the Bidder in accordance with these Terms and Conditions
- d. “ “Terms and Conditions” means the terms and conditions set out in this document

2. ELIGIBILITY CONDITIONS:

- a. The Bidder should be a Company / Proprietorship firm registered & incorporated under the Indian Companies Act, 1956/2013/, including any amendments, re-enactments thereof.
- b. The Bidder company shall have a minimum annual financial turnover of INR 100 (Hundred) Crore during last 3 financial years, ending 31st March of the previous financial year, i.e. 2017-18.
- c. Bidder Company should have a experience of arranging at least two similar group tour packages each year for last 3 financial years.
- d. The bidder should also have:-
 - i. Valid PAN number
 - ii. Valid Goods and service tax Registration Certificate No(s).
 - iii. A self declaration along with the evidence that the bidder is not black listed by GST authorities.
 - iv. In case of multiple GST number all numbers to be provided as Annexure.

3. SCOPE OF WORK:

A. Videsh Ki Sair Scheme : Thailand Package Scope

- i. The scheme is for BSNL Retailers and Retailer Managers (BSNL Employees). A total of 75 people shall be offered this package.
- ii. Bidder may select any of the two given option for locations for the start of tour package. Bidder has to start the tour package from the locations as given below, Distribution of person for the start location is also given below:

Option I

- i. From Delhi : 37 people
- ii. From Kolkata : 38 people

Or

Option II

- i. From Delhi : 25 people
- ii. From Kolkata : 20 people
- iii. From Chennai: 18 people
- iv. From Mumbai: 12 people

- iii. Duration of package 5 Days 4 Nights

iv. Itinerary

1	INDIA - PATTAYA
	Arrive at the Bangkok Airport
	Transfer to Pattaya
	Lunch at an Indian Restaurant
	Check in at the Hotel (1500hrs onwards)
	Alcazar Show
	Dinner at an Indian Restaurant
	Overnight at the Hotel
2	PATTAYA
	Breakfast at the Hotel
	Proceed for Coral Island with Lunch (Water sports on own)
	Return to the Hotel
	Dinner at an Indian Restaurant
	Overnight at the Hotel
3	PATTAYA - BANGKOK
	Breakfast at the Hotel
	Check out of the Hotel
	Lunch at an Indian Restaurant
	Transfer to Bangkok enroute City Tour (Golden & Marble Buddha)
	Check in at the Hotel in Bangkok

	Chao Phraya Cruise with Dinner
	Overnight at the Hotel
4	BANGKOK
	Breakfast at the Hotel
	Full Day Safari World with Marine Park - Lunch Coupons
	Dinner at an Indian Restaurant
	Overnight at the Hotel
5	BANGKOK - INDIA
	Breakfast at the Hotel
	Check out from the hotel
	Free time for Shopping
	Transfer to Airport to board flight back to India

v. Package Inclusions

- a. Return economy class airfares as per airline mentioned or similar
- b. Travel Insurance for the duration of stay.
- c. Thai Visa charges
- d. Hotel Rooms on twin sharing basis at Four Star Hotel
- e. Alcazar Show
- f. Coral Island by Private Speed Boat
- g. Gems Gallery Pattaya (Mandatory)
- h. City Tour Bangkok (Golden Buddha + Marble Temple)
- i. Chao Phraya Dinner Cruise
- j. Safari World and Marine Parke with lunch
- k. Shopping Drop at Indra Market...on day 5
- l. Breakfast, Lunch and dinner for all days
- m. 02 X 500 ml water bottle X 5 Days per person
- n. All Sightseeing and Return Airport Transfers by Coach
- o. English Speaking Guide Services
- p. 01 Tour Manager

vi. Notes & Cost Exclusions

- a. Any personal expenses, laundry bills, in room charges, telephone calls etc.
- b. Any event elements which are not mentioned in the above itinerary
- c. Any services which are not mentioned in Bid Inclusions

B. Fun in Goa : Goa Package Scope

- i.** The scheme is for BSNL Retailers and Retailer Managers (BSNL Employees). A total of 75 people shall be offered this package.
 - ii.** Bidder have start the tour package from the locations as given below, Distribution of person for the start location is also given below:
 - i. From Delhi : 25 people
 - ii. From Kolkata : 20 people
 - iii. From Chennai: 18 people
 - iv. From Mumbai: 12 people
- ✓ Duration of package 4 Days 3 Nights

iii. Itinerary

1	GOA
	Arrive at the Goa Airport
	Transfer to Hotel
	Lunch at an Indian Restaurant
	Dinner at an Indian Restaurant
	Overnight at the Hotel
2	GOA
	Breakfast at the Hotel
	Proceed for Local sight seeing at Goa
	Return to the Hotel
	Dinner at an Indian Restaurant
	Overnight at the Hotel
3	GOA
	Breakfast at the Hotel
	Proceed for Local sight seeing at Goa
	Return to the Hotel
	Dinner at an Indian Restaurant
	Overnight at the Hotel
4	GOA
	Breakfast at the Hotel
	Check out from the hotel
	Transfer to Airport

Local sight seeing at Goa: - Following places to be included in local sight seeing Dona Paula, Chapora Fort, Goa State Museum, The Basilica of Bom Jesus, Aguada Fort, Sinquerim Beach, Calangute Beach, Candolim Beach.

The above list of places for Local sight seeing is indicative not exhaustive.

iv. Package Inclusions

- a. Return economy class airfares as per airline mentioned or similar
- b. Travel Insurance for the duration of stay.
- c. Hotel Rooms in twin sharing basis at minimum 3 star hotel
- d. Breakfast, Lunch and dinner for all days
- e. 02 X 500 ml water bottle X 4 Days per person
- f. All Sightseeing and Return Airport Transfers by Coach
- g. 01 Tour Manager

v. Notes & Cost Exclusions

1. Any personal expenses, laundry bills, in room charges, telephone calls etc.
2. Any event elements which are not mentioned in the above itinerary
3. Any services which are not mentioned in Bid Inclusions

C. Total number of people finally availing the tour packages may vary by +-15% from above defined numbers.

D. Number of actual persons availing the tour will be informed by BSNL to the Bidder atleast 1 month before the start date of tour.

E. Time For Tour:

Tour of both the above Destinations may be scheduled any time during the months of March or April 2019 on non-concurrent dates.

4. LIST OF DOCUMENTS TO BE SUBMITTED:-

- a. Certificate of Incorporation. Copy of the Articles & Memorandum of Association of the bidder.
- b. Latest list of Directors on the board of the Company with their address (es), contact telephone numbers, Email Ids, DIN of each director, CIN of the company, etc.
- c. Turnover certificate from the company's Auditors/ CA for the last 3 financial years regarding turnover as required under the eligibility conditions.
- d. Copy of PAN and GST numbers certificate (s).
- e. A self declaration along with the evidence that the bidder is not black listed by GST authorities.
- f. Self certification that the Bidder Company/ parent company have not been banned by central/ state governments/ PSUs.
- g. Contact details i.e. Name, mail id, phone no., mobile no., fax no. of a responsible person for liasoning in this matter.
- h. Board's resolution in favor of authorized signatory and Attestation of the signatures of the authorized signatory by any scheduled Bank.

- i. Experience certificate / Invoices of tour packages regarding experience as required under the eligibility conditions.
- j. Company stamped and Signed Complete Quotation Document
- k. All documents are to properly company stamped and signed.

5. SUBMISSION AND OPENING OF PROPOSAL:-

- a. Interested bidders may submit the proposal in sealed envelope on any working day during business hours in the drop box placed at :-

**GM (Sales-CM)
Room No. 219, 2nd Floor,
Eastern Court, Janpath
New Delhi-110001**

- b. Bidders have to submit separate quotes (as per format given in Annexure B) along with all the documents as defined above, in two separate envelopes clearly marked with destination name i.e (i) Videsh Ki Sair Scheme : Thailand Package (ii) Fun in Goa : Goa Package
- c. All quotations are subject to confirmation by BSNL on receipt of quotation and BSNL reserves the right to refuse any quotation.
- d. Validity of quotations is 180 days.
- e. Quotations provided by the Bidder will only remain valid for the period of time as indicated above after which BSNL reserves the rights to ask for re-quotation.
- f. For any clarification bidder may send an e-mail to project.vijay.pmo@gmail.com or contact at 011-23326544.
- g. Last date of submission of proposal is **17.01.2019 at 11.30 AM.**
- h. Opening of drop box, in presence of representative of bidders (if any) on **17.01.2019 at 3.30 PM.**

6. SELECTION OF BIDDER:-

a. For Videsh Ki Sair Scheme : Thailand Package :-

- i. Based on the quotes submitted by the Bidders, BSNL will choose the lowest quote. Lowest quote can be for any of the Option.
- ii. Based on the lowest quote For Videsh Ki Sair Scheme: Thailand Package, the bidder with the lowest quote for the Package will be selected.

b. For Fun in Goa : Goa Package :- Based on the submitted quotes , the bidder with lowest quote for the Package will be selected.

c. Same bidder may get selected for both the tour Packages

7. PAYMENT TERMS:-

- a. Payment will be done after successful completion of the tour.
- b. Bidder will submit the separate bills for Thailand Tour and Goa Tour based on the total numbers of persons informed by BSNL as per Clause 3 (D). In case the project is scrapped, Bidder shall submit the bills comprising the refund amount from cancellation of bookings.
- c. The bill should be submitted along with the following documents:-
 - i. Self Attested copy of PAN card number
 - ii. GST Number
 - iii. Bank NEFT number with bank Details
 - iv. Telephone number / FAX number along with e-mail address.
- d. Payment shall be made to bidder after deduction of TDS. The Payment shall be generally released within 60 days of submission of the bill subject to fulfilment of relevant conditions.

8. DISPUTE RESOLUTION/ARBITRATION:

- a. Except as otherwise provided elsewhere in the contract, In the event of any disputes, controversy or differences arising out of or relating to this agreement or the breach, termination or invalidity thereof between the parties, such party or parties shall make a request to the other party or parties to amicably settle such differences or disputes and parties shall thereupon make every effort to settle the same amicably within a period of 60 (sixty) days from the date of making of such request.
- b. Where parties are unable to settle the disputes through conciliation, the same shall be referred to CMD, BSNL for referral of such disputes to a sole arbitrator (chosen from the names(s) provided by BSNL), to be mutually decided by the parties, as per the provisions of the Arbitration and Conciliation Act, 1996, any amendment thereof, and any notification issued or rules made thereunder from time to time.
- c. The venue of the arbitration proceeding shall be New Delhi.

9. SET OFF

Any sum of money due and payable to the Bidder (including security deposit refundable to him if any) under this contract may be appropriated by the BSNL or the BSNL or any other person(s) contracting through the BSNL and set off the same against any claim of the BSNL or BSNL or such other person or person(s) for payment of a sum of money arising out of this contract or under any other contract made by the vendor with the BSNL or BSNL or such other person(s) contracting through the BSNL.

10. COURT JURISDICTION

Where a contractor has not agreed to arbitration, the dispute/ claims arising out of the Contract/ WO entered with him shall be subject to the jurisdiction of the competent Court at the place from where Contract/ WO has been issued. Accordingly, a stipulation shall be made in the contract as under.

“This Contract/ WO is subject to jurisdiction of Court at Delhi only”.

Annexure A

Bidder's profile & Questionnaire.

Tenderer / Bidder's Profile & Questionnaire

(To be filled in and submitted by the bidder)

A) Bidder's Profile

1. Name of the Individual/ Firm:

2. Present Correspondence Address

.....
.....

Telephone No. Mobile No.

FAX No.

3. Address of place of Works/ Manufacture
.....
.....

Telephone No. Mobile No.

4. State the Type of Firm: Sole proprietor-ship/partnership firm / (Tick the correct choice): Private limited company.

5. Name of the sole proprietor/ partners/ Director(s) of Pvt. Ltd Co.:

S. No.	Name	Father's Name	Designation
1.			
2.			
3.			
4.			
5.			

6. Name of the person authorized to enter into and execute contract/ agreement and the capacity in which he is authorized (in case of partnership/ private Ltd company):

.....
.....
.....

7. a. Permanent Account No. :

b. GST No. :

8. Details of the Bidder's Bank for effecting e-payments:

(a) Beneficiary Bank Name:.....

(b) Beneficiary branch Name:.....

(c) IFSC code of beneficiary Branch.....

(d) Beneficiary account No.:.....

(e) Branch Serial No. (MICR No.):.....

9. Whether the firm has Office/ works in Delhi? If so state its Address

.....
.....

B) Questionnaire

1. Do you think any other detail/ material is required to complete the work specified in the specification? Yes/ No.

1.1 If Yes, Give details

.....

2. Do you think any other item of work need be included in the form to complete the work specified in the specification? Yes/ No.

2.1 If Yes, Give details

.....

.....

Signed on behalf of M/s _____ by Shri _____ (Name & Designation) authorized signatory (with company stamp).

Date:

Place:

Annexure- B

PRICE SCHEDULE

Quotation for Videsh Ki Sair Scheme: Thailand Package

Sir,

We have gone through the quotation document and have understood all provisions given therein.

1. We hereby quote Rs..... in figures (Rupees..... in words) per person **for Option I of Videsh ki Sair-Thailand Tour package.**

2. We hereby quote Rs..... in figures (Rupees..... in words) per person **for Option II of Videsh ki Sair-Thailand Tour package.**

3.Note:

1. The quote is exclusive of all statutory levies, duties and taxes.
2. Applicable rate of Statutory levies, duties and taxes (as applicable) at the time of **submission of financial quote** are :-

Item Description	Basic per person price excluding all taxes & charges	GST						All inclusive Unit cost	Amount of Input tax Credit (ITC) to be availed by BSNL	Unit price excluding ITC amount (net unit cost to BSNL)	HSN for goods and SAC for services
		CGST		SGST		IGST					
		Rate	Amount	Rate	Amount	Rate	Amount				
1	2	3	4= 3*2	5	6= 5*2	7	8= 7*2	9= 2+[(4+6) or 8]	10= [(4+6) or 8]	11= 10-9	12
Option-I											
Option-II											

3. Bidder must mandatorily quote for all GST components (CGST, SGST, and IGST) as required and Amount of Input tax Credit to be availed by BSNL.
4. The bidder who submits the offer with concessional Goods and Services Tax (GST) shall submit the proof of applicable concessional GST. In case the concessional GST is not creditable to BSNL it should be included in the price of the goods/services.
5. In case, bidder is registered under composition scheme or any rule/notification where the BSNL is not eligible for input tax credit then the bidder should not disclose any amount GST components (CGST, SGST, and IGST) and Amount of Input tax Credit to be availed by BSNL.
6. Bidder must mandatorily mention SAC & HSN code
7. The amount is **to be mentioned in Figures as well as words**. In case of variation, the value in words shall prevail.
8. Charge will be paid only on active login-ids for the month. Active login-ids for the month will be the average of daily active number of login-ids for the billed month.
9. **Quoted charge as per S.No.1** will remain fixed for complete agreement period.
10. **Declaration by Bidder**
 - a. We hereby declare that in quoting the above prices, we have taken into account the entire credit on inputs available under the GST Act introduced w.e.f. 1 July 2017 and further extended on more items till date”.
 - b. We hereby certify that HSN/ SAC shown in column 12 are correct & credit of GST for the amount shown in column 10 above are admissible as per GST Laws.

(Signature of Authorised Signatory)

Name.....

Official Seal

PRICE SCHEDULE

Quotation for Fun in Goa : Goa Package.

Sir,

We have gone through the quotation document and have understood all provisions given therein.

1. We hereby quote Rs..... in figures (Rupees..... in words) per person **for Fun in Goa-Goa Tour package.**

2. Note:

1. The quote is exclusive of all statutory levies, duties and taxes.
2. Applicable rate of Statutory levies, duties and taxes (as applicable) at the time of **submission of financial quote** are :-

Item Description	Basic per person Price excluding all taxes & charges	GST						All inclusive Unit cost	Amount of Input tax Credit (ITC) to be availed by BSNL	Unit price excluding ITC amount (net unit cost to BSNL)	HSN for goods and SAC for services
		CGST		SGST		IGST					
		Rate	Amount	Rate	Amount	Rate	Amount				
1	2	3	4= 3*2	5	6= 5*2	7	8= 7*2	9= 2+[(4+6) or 8]	10= [(4+6) or 8]	11= 10-9	12

3. Bidder must mandatorily quote for all GST components (CGST, SGST, and IGST) as required and Amount of Input tax Credit to be availed by BSNL.
4. The bidder who submits the offer with concessional Goods and Services Tax (GST) shall submit the proof of applicable concessional GST. In case the concessional GST is not creditable to BSNL it should be included in the price of the goods/services.
5. In case, bidder is registered under composition scheme or any rule/notification where the BSNL is not eligible for input tax credit then the bidder should not disclose any

amount GST components (CGST, SGST, and IGST) and Amount of Input tax Credit to be availed by BSNL.

6. Bidder must mandatorily mention SAC & HSN code
7. The amount is **to be mentioned in Figures as well as words**. In case of variation, the value in words shall prevail.
8. Charge will be paid only on active login-ids for the month. Active login-ids for the month will be the average of daily active number of login-ids for the billed month.
9. **Quoted charge as per S.No.1** will remain fixed for complete agreement period.
10. **Declaration by Bidder**
 - c. We hereby declare that in quoting the above prices, we have taken into account the entire credit on inputs available under the GST Act introduced w.e.f. 1 July 2017 and further extended on more items till date”.
 - d. We hereby certify that HSN/ SAC shown in column 12 are correct & credit of GST for the amount shown in column 10 above are admissible as per GST Laws.

(Signature of Authorised Signatory)

Name.....

Official Seal