

BHARAT SANCHAR NIGAM LIMITED

Regd. Office: Bharat Sanchar Bhawan, H.C.Mathur Lane, Janpath, New Delhi-110001.

CIN: U74899DL2000GOI107739 Website: www.bsnl.co.in

Intent for entering into Inter Circle Roaming arrangements for 2G and / or 3G Mobile Services of BSNL on non-exclusive basis

With the objective of, benefiting the Subscribers of each of the Parties by enabling them to make and receive voice calls and access data and other services, proposals are invited from interested and eligible companies for entering into Inter Circle Roaming arrangements for 2G and / or 3G Mobile Services of BSNL on non-exclusive basis and in accordance with the applicable laws.

BSNL, as a CMTS licensee, will offer its 2G and / or 3G Mobile GSM network for Inter Circle Roaming as a provider (VPLMN), whereas the Inter Circle Roaming partner, as a provider should either be a legal and valid 2G and / or 3G licensee in any of the LSA duly authorized by the Department of Telecom or should be a Unified Access Service Licensee / Unified License (Access Service) Licensees / Unified Licensees with Access Service Authorization.

BSNL will enter into an Inter Circle Roaming agreement with the interested eligible companies, wherein BSNL will offer as a VPLMN to other party (acting as HPLMN) its pan India operational area (except Delhi & Mumbai License Service Areas (hereafter called 'LSA')). Conversely, BSNL will seek as HPLMN Inter Circle Roaming services of the other party (acting as VPLMN) for other party's pan India operational area (including Delhi and Mumbai LSAs). Subsequent to the entering into an Inter Circle Roaming agreement, commercial launch of Inter Circle Roaming services will be done in select LSA(s) on need basis, with mutual consultation and consent of the either party.

The interested eligible companies may submit a letter of intent for entering into Inter Circle Roaming for 2G and / or 3G Mobile services be addressed to CMD, Bharat Sanchar Bhawan, HC Mathur Lane, Janpath, New Delhi-110001 on any working day. BSNL will scrutinize such proposals and will initiate the subsequent processes within next 30 days.

Eligibility Conditions:

The company intending to enter into Inter circle Roaming arrangements with BSNL in a particular LSA should be a legal and valid licensee offering GSM based Mobile services in any of the LSAs in India and duly authorized by the Department of Telecom.

Way Forward:

1. Currently, BSNL provides GSM based 2G and 3G Mobile in the following LSAs grouped into four zones.

Sl.No.	Zone	LSAs within the Zone
1.	North	Haryana, Himachal Pradesh, Jammu & Kashmir, Punjab, Rajasthan, UP (East), UP (West) including Uttrarakhand.
2.	East	Assam, Bihar including Jharkhand, Kolkata Metro, Orissa, West Bengal including A&N, North East (NE-I including NE-II).
3.	West	Gujarat, Maharashtra, Madhya Pradesh including Chhatisgarh.
4.	South	Andhra Pradesh, Karnataka, Kerala, Tamil Nadu including Chennai

2. Subsequent to the compliance to the eligibility condition, BSNL may enter into Inter Circle Roaming agreement for its 2G and / or 3G Mobile Network with the company, on a mutually agreed Inter Circle Roaming agreement template wherein BSNL will offer as a VPLMN to other party (acting as HPLMN) its pan India operational area (except Delhi & Mumbai License Service Areas (hereafter called 'LSA')). Conversely, BSNL will seek as HPLMN Inter Circle Roaming services of the other party (acting as VPLMN) for other party's pan India operational area (including Delhi and Mumbai LSAs). However, merely by entering into Inter Circle Roaming agreement with other party does not mean that BSNL will be commercially launching Inter Circle Roaming in any of the select LSAs, either as HPLMN or as a VPLMN. A final decision to commercially launch Inter Circle Roaming, as either HPLMN or VPLMN or both, in a particular LSA would be done on need basis of both the parties and with the mutual consultation and consent of both parties.

3. The commercials for Inter Circle Roaming (where BSNL is acting as VPLMN) would be as under :

MT Calls- INR 0.25 per Minute
MO (Local) – INR 0.39 per Minute
MO (National) – INR 0.74 per Minute
MO (ISD) – As per actual ISD Retail Rates of BSNL
SMS MO (Local & STD) – INR 0.05 per SMS (160 characters)
SMS MT - FREE
SMS MO (ISD) – INR 0.10 per SMS (160 characters)
GPRS / Data – INR 0.18 per MB

These commercials are subject to following conditions:

- (a) These commercial rates, BSNL intends to charge, as a VPLMN from its Inter Circle Roaming partner, and on reciprocal basis intends to pay to its partner, when BSNL is acting as a HPLMN and partner is acting as VPLMN.

(b) These non exclusive specified Inter Circle Roaming rates will be valid for one year and after that the rates be revisited by BSNL.

(c) In the event, the other party, as a VPLMN is willing to offer rates lower than these specified rates, BSNL, as a HPLMN will agree to the same. However, as a VPLMN, BSNL will charge the specified rates only.

(d) In the event, the other party, as a VPLMN is offering rates, which are higher than the specified rates fixed by BSNL, BSNL would reserve the right to upwardly modify its specified rates as a VPLMN to match the higher rates offered by the partner.

(e) The inter Circle roaming are allowed for both 2G & 3G networks of BSNL

4. BSNL will request the intending Inter Circle Roaming partner for thorough testing of all the call scenarios involved and exchange of TAP files, wherever applicable, through external Data Clearing House.
