

SECTION-1

NOTICE INVITING TENDER

1. On line sealed Tender are invited by Chairman and Managing Director, Bharat Sanchar Nigam Limited, on rupee payment basis, from the eligible bidders for Planning, engineering, Supply, installation, commissioning, operation and Maintenance of WIFI offload solution and wifi hotspots in BSNL on turnkey basis. Requirement is broadly outlined as below :-

S. No.	Name of the Item/ Work	Estimated Quantity (Nos.)	Earnest Money
1	Wi-Fi core system including WI-FI offload (Main and DR site)	1 Set	10.4 Cr
2	Access Controllers and other associated Wi-Fi Access system	At 5 locations	
3	Access Points (APs)	35000 (20000 Indoor + 15000 Out Door)	
4	Installation Material including cables, POE switches, UPS, Poles/Masts (Wherever required) etc for hot spot locations	For 7500 hotspot locations	

Note:

- i. The quantity/no. of hotspot locations stated above are estimated and BSNL reserves the right to vary the quantity to the extent of -25 % to +25 % of specified quantity at the time of award of the contract without any change in unit price or other terms & conditions.
- ii. Out of total requirement of APs, Access Controllers and associated Wi-Fi Access system equipment, the PO shall be placed on 2 bidders for 2 zones each. However, the Wi-Fi core system including WI-FI offload shall be procured from the L1 vendor for all the 4 zones.

2. Purchase of Tender Document:

- 2.1 As this Tender Document shall be following the e-Tendering Process, the Bidders may download the Detailed NIT along with Performa for Non Disclosure Agreement ("**NDA**") from the BSNL Web site [http:// bsnl.co.in](http://bsnl.co.in) following the "Link for E-tenders by BSNL" in the tender section from ----- (1800 Hrs) onwards.

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- 2.2 Tender Document shall be available for downloading only after
- i. Payment **of INR 10,000/- (inclusive of taxes)**, which shall be non-refundable in the form of crossed demand draft, drawn on any scheduled bank in favour of 'Accounts Officer (Cash), BSNL Corporate Office, New Delhi; and
 - ii. The tender documents shall be issued free of cost to MSE bidders on production of requisite proof in respect of valid certification from MSME for the tendered item.
 - iii. Bidder is required to register compulsorily and complete all the required formalities on the E-tender portal <https://www.tcil-india-electronictender.com>. Thereafter, upon payment of INR/- towards tender document fee to AGM(MMY), 2nd Floor, Bharat Sanchar Bhawan, Janpath, New Delhi-1, the prospective Bidder will be authorized by MM cell, BSNL Corporate Office, New Delhi, to access/download the tender document from the E-tendering portal only.
- 2.3 Submission of Integrity Pact signed by Purchaser and Bidder is mandatory.

3. e-Tendering Process

BSNL has decided to use the e-Tendering Process for inviting Bids for this Tender and thus the physical copy of the Tender would not be sold. The special instructions to Bidders for e-Tendering is provided in Section 4-Part B of this Tender.

4. Eligibility Criteria:-

- 4.1. The Bidder Company shall be registered & incorporated in India under the Companies Act, 1956.
- 4.2. The Bidder shall be a company having a minimum annual turnover of INR 500 crore each year during the last two years (i.e. 2013-14 and 2014-15). In case of an Indian subsidiary, the turnover of the Parent Company shall also be taken into consideration for determining the fulfillment of this condition. Annual report and Audited Balance sheets shall be enclosed as supporting document.
- 4.3. Bidder or its parent company shall be the OEM having experience of supply and installation of minimum of 20000 Access Points on cumulative basis. This experience requirement of minimum 20000 APs can be met from multiple clients. However out of these at least two clients shall be with deployment of at least 5000 APs each. Client certificate in this regard shall be submitted.
- 4.4. If the bidder is not meeting the experience criterion as at Para 4.3 above, then the bid can be submitted through legally bound consortium (as per the format at **Annexure F**) with company who is OEM of access points and has the experience as at Para 4.3 above. Client certificate with contact details (with contact details of person signing) shall be submitted in this regards by the consortium partner. It is clarified that consortium agreement shall be between two companies only, one lead bidder & one consortium partner.
- 4.5. Bidder or its parent company shall be the OEM having the experience in supply, commissioning of Wi-fi offload solution in minimum of 4 Telecom Services Provider

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(TSP) with at least one TSP in India. Out of these deployments, at least two TSPs shall be with minimum subscriber base of 50 Mn each as on date of bid submission. Client certificate (with contact details of person signing the certificate) covering all details in this regard shall be submitted.

- 4.6. If the bidder is not meeting the experience criterion as at Para 4.5 above, then the bid can be submitted through legally bound consortium (as per the format at **Annexure F**) with company who is OEM of Wi-fi offload solution and has the experience as at Para 4.5 above. Client certificate with contact details (with contact details of person signing) shall be submitted in this regards by the consortium partner. It is clarified that consortium agreement shall be between two companies only, one lead bidder & one consortium partner.
- 4.7. In case the bid is being submitted as a consortium as in Para 4.4 above, then bidder (also referred as Lead Bidder interchangeably) shall also have an experience in installation and commissioning of IT/Networking /Telecom projects of a cumulative total of minimum of INR 250 Crore after 1-04-12 . Bidder shall submit self certificate countersigned by Chartered Accountant along with the list of such works completed successfully and the value of work in respective projects.
- 4.8. The OEM of the Wi-Fi offload solution shall have ISO 27001; 2005 certification valid on date of bid submission.
- 4.9. In case of bids, where for the fulfillment of turnover & experience eligibility requirements, turnover and experience of parent company is being submitted then the bidder shall submit a declaration cum an undertaking from authorized signatory of Parent company stating that they (The Parent Company) shall support and take responsibility to enable its subsidiary company (the bidder) to perform the contractual obligation.
- 4.10. The Bidder shall not be a Licensed Telecom Service Provider to provide Basic Services/ Cellular Telephony Services/ Internet Services/ UASL/ NLD/ ILD Services anywhere in India. Self Certificate by the bidder shall be submitted.
- 4.11. The Bidder firm shall not have controlling equity stake or vice versa, in and of any Basic Services/ Cellular Telephony Services/ Internet Services/ UASL/ NLD/ILD Services operating companies in India. Self Certificate by the bidder shall be submitted.
- 4.12. Consortium Partner Company shall also meet the conditions as per 4.10 & 4.11 above. Self certification shall be submitted by the consortium partner.
- 4.13. The bidder shall have a Valid PAN No.
- 4.14. The bidder shall have a Valid Sales/ Service Tax Registration Certificate No or exemption certificate No.
- 4.15. The bidders shall submit necessary documentary proof showing that they meet the eligibility criteria along with tender bid. All documents submitted will also be self attested by the bidder.

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5. **Access Point Certification :**

Quoted Access Point(s) model shall be Wi-Fi alliance certified for support of Passpoint™ (Release 2) . Certificate in this regard shall be submitted.

6. **EMD:**

6.1. The bidder shall furnish the bid EMD of **Rs 10.4 (Ten crore and 40 lakhs)** through one of the following ways.

- i. Demand draft/Banker's cheque drawn in favour of AO (cash), BSNL CO Payable at Delhi.
- ii. Bank Guarantee from a schedules bank drawn in favour of 'DGM (MMT), BSNL, Delhi which should be valid for **180** days from the tender opening date.

6.2. The MSE units shall be exempted from submission of Bid Security deposit on production of requisite proof in respect of valid certification from MSME for the tendered item.

7. **Online Submission of Tender bid:** Upto 11:30Hrs. of tender closing date i.e.

Note: In case the date of submission (opening) of bid is declared to be a holiday, the date of submission (opening) of bid will get shifted automatically to next working day at the same scheduled time. Any change in bid opening date due to any other unavoidable reason will be intimated to all the bidders separately.

8. **Online Opening of Tender bids:** At 12:00 Hours of this tender closing date i.e.

9. **Place of opening of Tender bids:** BSNL has adopted e-tendering process which offers a unique facility for 'Public Online Tender Opening Event (TOE)'.

BSNL's Tender opening Officers as well as authorized representatives of bidders can attend the Public Online Tender Opening Event (TOE) from the comfort of their offices.

However, if required authorized representatives of bidders (i.e. Supplier organization) can attend the TOE at the Meeting Room, 2nd Floor, Bharat Sanchar Bhawan, Janpath, New Delhi, where BSNL's Tender Opening Officers would be conducting Public Online Tender Opening Event (TOE)

10. Tender bids received after due time and date will not be accepted.

11. Incomplete, ambiguous, conditional, unsealed tender bids are liable to be rejected.

12. CMD BSNL reserves the right to accept or reject any or all tender bids without assigning any reason. He is not bound to accept the lowest tender.

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13. Tender document can be downloaded from the website www.bsnl.co.in following **Link "Tender Notice"** or from <https://www.tcil-india-electronictender.com>.
14. The bidder shall furnish a digitally signed copy with no addition/ deletion/ corrections in the downloaded tender document being submitted and it is identical to the tender document appearing on Web-site.
15. In case of any correction/addition/alteration/omission in the tender document, the tender bid shall be treated as non responsive and shall be rejected summarily.
16. All documents submitted in the bid offer should be preferably in English. In case the certificate viz. experience, registration etc. is issued in any other language other than English, the bidder shall attach an English translation of the same duly attested by the bidder & the translator to be true copy in addition to the relevant certificate.
17. All computer generated documents should be duly signed/ attested by the bidder/ vendor organization.